



## **TELiX meets the demanding requirements for business, security and performance as stipulated by an international transport organization.**



SCAC Shipping, located in France, has over 150 years of dry-bulk brokerage and maritime expertise. SCAC Shipping shipbrokers are specialized in chartering of bulk carriers, ranging from mini-bulkers to Panamax size, trading worldwide. SCAC is part of Bolloré Transport & Logistics, a major international transport and logistics operator with 35,000 employees across 109 countries on 5 continents.

Their clients are international trading houses, industrial companies, ship-owners and operators. Acting on behalf of their principals, they engage their knowledge and analysis of the market to find and offer them the best shipping solutions to cover their needs. SCAC Shipping negotiates contracts of affreightment either voyage or time-charter basis between ship-owners and charterers. Following closely the dry bulk freight market, SCAC Shipping can accurately advise their clients how to optimize freight and to maximize profits. The chartering and operations teams offer customers a close and tailor-made service.

SCAC Shipping has selected TELiX by LgMAR in order to replace an obsolete email management system that not only could not provide the fast, reliable and useful business results of TELiX platform but it also would not allow the organization to update their hardware equipment. LgMAR Software successfully performed the migration from the old system to the TELiX platform and welcomed the IT extensive security requirements of BOLLORÉ PORTS, the group of companies SCAC Shipping belongs to, which were effectively delivered and performed.

“It was the wisest choice to migrate from our old system to Telix which definitely meets our demanding business tasks. Telix and LgMAR helpdesk perfectly aligned with our organization IT strict security requirements and regulations” says Nathalie Thibaud, Senior Shipbroker/ Chartering Manager of SCAC Shipping.

*LgMAR is a software company founded in 1989 by a team of dedicated experts in computer science and maritime business. LgMAR with the TELiX system introduced email to the maritime industry and nowadays is part of a greater TELiX Suite which includes Fleet Tracking and Performance Monitoring, Vessels' Position List, Orders List, Cargo/Port/Company Information and Vessels Sale &Purchase. LgMAR is recognized as a leading company in email software with several hundreds of installations and thousands of satisfied users in Greece, Europe, North and South America, Far East and Middle East.*



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